

UNILEVER GHANA LIMITED

UNAUDITED FINANCIAL RESULTS FOR THE PERIOD ENDED 30TH SEPTEMBER 2018

Financial Highlights

(All amounts are expressed in thousands of Ghana Cedis)

	2018	2017
Revenue	479,062	428,239
Operating profit	141,538	47,605
Profit before taxation	140,316	45,433
Profit after taxation	103,315	33,709
Operating profit margin	29.54%	11.1%
Earnings per share (Annualised) GH¢	2.2041	0.7191

FINANCIAL PERFORMANCE

Revenue for the period under review increased by 12% from GH¢ 428.24 million in 2017 to GH¢ 479.06 million for the period ended September 2018. The growth is in line with management's forecast for the year.

Operating profit for the period increased to GH¢141.54 million compared to GH¢ 47.61 million for the period ended September 30, 2017. Extra-ordinary item in the form of profit on disposal from the spreads business has been included in the operating profit for the period. This has been disclosed by way of a note to the financial statements.

Profit for the period also increased from GH¢33.71m as at September 2017 to GH¢103.3m for the period ended September 2018.

2018 OUTLOOK

Management retains a positive outlook for the rest of the year.

Unaudited Statement of financial position as at 30th Sept, 2018

(All amounts are expressed in thousands of Ghana cedis)

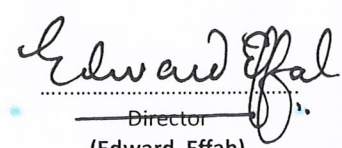
	2018	2017
Non-current assets		
Property, plant and equipment	129,675	110,773
Intangible assets	-	89
Investment in subsidiaries	10	10
Total non-current assets	129,685	110,872
Current assets		
Inventories	72,302	58,255
Trade and other receivables	145,231	94,634
Prepayments	28,866	45,968
Related party receivables	127,521	153,838
Current tax	-	-
Cash and bank	66,638	17,401
Total current assets	440,558	370,095
Total assets	570,242	480,968
Equity		
Share capital	1,200	1,200
Capital surplus	204	204
Share deals	81	81
Retained earnings	206,802	104,686
Total equity	208,287	106,171
Non-current liabilities		
Employee benefits obligation	5,456	5,068
Deferred tax	18,814	7,386
Total non-current liabilities	24,270	12,454
Current liabilities		
Bank overdraft	12,797	7
Trade and other payables	66,290	77,918
Related party payables	122,703	256,205
Dividend payables	12,664	3,044
Current tax	12,701	23,840
Provisions	110,532	1,327
Total current liabilities	337,686	362,341
Total liabilities	361,956	374,795
Total equity and total liabilities	570,242	480,967

The financial statements do not contain untrue statements, misleading facts or omit material facts to the best of our knowledge.



Director

(Yeo Ziobeton)



Director
(Edward Effah)

Unilever Ghana Limited

Unaudited Statement of Comprehensive Income for the period ended 30th Sept, 2018

(All amounts are expressed in thousands of Ghana cedis)

	2018	2017
Revenue	479,062	428,239
Cost of sales	(331,913)	(296,838)
Gross profit	147,149	131,401
Distribution expenses	(13,742)	(9,453)
Brand & marketing investment expenses	(34,448)	(22,599)
Administrative expenses	(50,535)	(41,824)
Restructuring costs	(2,457)	(10,906)
Other income	95,570	985
Operating profit	141,537	47,605
Finance income	181	39
Finance costs	(1,403)	(2,211)
Profit before taxation	140,316	45,433
Taxation	(37,001)	(11,724)
Profit after taxation	103,315	33,709
Basic Earnings per share	2.2040	0.7191

Unilever Ghana Limited

Unaudited Statement of cash flows for the period ended 30th Sept, 2018

(All amounts are expressed in thousands of Ghana cedis)

	2018	2017
Cash flows from operating activities		
Cash generated from operations	44,007	38,212
Interest received	(1,403)	39
Interest paid	181	(2,211)
Tax paid	(15,129)	(9,749)
Net cash generated from operating activities	27,656	26,291
Cash flows from investing activities		
Purchases of property, plant and equipment	(44,097)	(15,709)
Net asset write off	20,933	
Net cash used in investing activities	(23,165)	(15,709)
Cash flows from financing activities		
Dividend paid	(4,879)	(3,125)
Net cash used in financing activities	(4,879)	(3,125)
 Increase in cash and cash equivalents	 (387)	 7,456
Cash and cash equivalents at beginning of the year	53,189	3,476
Effect of movement in exchange rate on cash and bank	1,039	6,461
Cash and cash equivalents at the end of 30th Sept, 2018	53,841	17,393
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Unilever Ghana Limited

Statement of changes in equity for the period ended 30th Sept , 2018

(All amounts are expressed in thousands of Ghana cedis)

Period ended 30th Sept, 2018

	Stated capital	Capital surplus account	Retained earnings	Share deals account	Total equity
Balance at 1 January 2018	1,200	204	119,112	81	120,598
Profit for the period ended 30th Sept 2018 [†]	-	-	103,315	-	103,315
Dividend-2017			(15,625)		(15,625)
Balance at 30th Sept 2018[†]	1,200	204	206,802	81	208,287
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Period ended 30 Sept, 2017

Balance at 1 January 2017	1,200	204	74,102	81	75,587
Profit for the period ended 30th Sept 2017	-	-	33,709	-	33,709
Dividend-2016			(3,125)		(3,125)
Balance at 30th Sept 2017	1,200	204	104,686	81	106,171
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Notes to the Financial statements**1a. BASIS OF ACCOUNTING**

The financial statements have been prepared using the same accounting policies as in the published 2017 Annual Report and Financial Statements.

1b. Statement of compliance

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and in the manner required by the Companies Act, 1963 (Act 179).

1c. Basis of measurement

The financial statements have been prepared under the historical cost convention

2a Effective July 1 2018, Unilever Ghana Limited sold its Spreads business (Blue Band Margarine) and all the assets attached to the business

2b Other Income: Included in other income is profit realised on disposal of the spreads business - GHs 93m
Estimated taxation on profit on disposal of spreads business is GHs 25m