

## **UNILEVER GHANA LIMITED**

**UNAUDITED FINANCIAL RESULTS FOR THE PERIOD ENDED 30<sup>th</sup> June 2018**

### **Financial Highlights**

*(All amounts are expressed in thousands of Ghana Cedis)*

	<b>2018</b>	<b>2017</b>
<b>Revenue</b>	<b>329,754</b>	<b>282,670</b>
<b>Operating profit</b>	<b>29,854</b>	<b>27,683</b>
<b>Profit before taxation</b>	<b>29,807</b>	<b>25,921</b>
<b>Profit after taxation</b>	<b>22,164</b>	<b>19,353</b>
<b>Operating profit margin</b>	<b>9.1%</b>	<b>9.8%</b>
<b>Earnings per share (Annualised) GH¢</b>	<b>0.7093</b>	<b>0.6193</b>

### **FINANCIAL PERFORMANCE**

Revenue increased by 17% from GH¢ 282.67 million in H1 2017 to GH¢ 329.75 million in H2 2018. The growth reflects sustained momentum and is in line with management's forecast for the year.

Profit after tax for the period increased by 15% from GH¢19.35 million in H1 2017 to GH¢22.16 million in H2 2018.

### **2018 OUTLOOK**

Management's outlook for the rest of the year remains positive.

Unilever Ghana Limited

**Unaudited Statement of comprehensive income for the period ended 30th June, 2018**

(All amounts are expressed in thousands of Ghana cedis)

	2018	2017
Revenue	329,754	282,670
Cost of sales	(229,407)	(199,023)
<b>Gross profit</b>	<b>100,347</b>	<b>83,647</b>
Distribution expenses	(9,013)	(6,203)
Brand & marketing investment expenses	(24,620)	(15,144)
Administrative expenses	(35,019)	(27,320)
Restructuring costs	(2,457)	(8,015)
Other income	616	719
<b>Operating profit</b>	<b>29,854</b>	<b>27,684</b>
Finance income	322	38
Finance costs	(369)	(1,801)
<b>Profit before taxation</b>	<b>29,807</b>	<b>25,921</b>
Taxation	(7,643)	(6,568)
<b>Profit after taxation</b>	<b>22,164</b>	<b>19,353</b>
<b>Earnings per share for profit attributable to the equity holders of the company</b>		
Basic Earnings per share	<b>0.7093</b>	<b>0.6193</b>

Unilever Ghana Limited

Unaudited Statement of financial position as at 30th June, 2018

(All amounts are expressed in thousands of Ghana cedis)

	2018	2017
<b>Non-current assets</b>		
Property, plant and equipment	135,136	109,519
Intangible assets	-	172
Investment in subsidiaries	10	10
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<b>Total non-current assets</b>	<b>135,146</b>	<b>109,701</b>
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<b>Current assets</b>		
Inventories	81,777	63,390
Trade and other receivables	152,170	72,755
Prepayments	33,946	26,966
Related party receivables	129,240	142,134
Current tax	4,233	-
Cash and bank	27,618	32,586
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<b>Total current assets</b>	<b>428,984</b>	<b>337,831</b>
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<b>Total assets</b>	<b>564,130</b>	<b>447,532</b>
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<b>Equity</b>		
Share capital	1,200	1,200
Capital surplus	204	204
Share deals	81	81
Retained earnings	125,651	90,330
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<b>Total equity</b>	<b>127,136</b>	<b>91,815</b>
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<b>Non-current liabilities</b>		
Employee benefits obligation	5,092	4,728
Deferred tax	10,600	4,501
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<b>Total non-current liabilities</b>	<b>15,692</b>	<b>9,229</b>
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<b>Current liabilities</b>		
Bank overdraft	3,280	12,192
Trade and other payables	66,933	76,360
Related party payables	214,125	229,173
Dividend payables	18,669	5,943
Current tax	-	1,668
Provisions	118,295	21,152
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<b>Total current liabilities</b>	<b>421,302</b>	<b>346,488</b>
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<b>Total liabilities</b>	<b>436,994</b>	<b>355,717</b>
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<b>Total equity and total liabilities</b>	<b>564,130</b>	<b>447,532</b>
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The financial statements do not contain untrue statements, misleading facts or omit material facts to the best of our knowledge.

  
Director

  
Director

Unilever Ghana Limited

**Unaudited Statement of cash flows for the second quarter ended 30th June, 2018**

(All amounts are expressed in thousands of Ghana cedis)

	<b>2018</b>	2017
<b>Cash flows from operating activities</b>		
Cash generated from operations	9,131	39,874
Interest received	(369)	(1,801)
Interest paid	322	38
Tax paid	(9,807)	(12,587)
<b>Net cash generated from operating activities</b>	<b>(723)</b>	25,524
<b>Cash flows from investing activities</b>		
Purchases of property, plant and equipment	(27,763)	(12,301)
<b>Net cash used in investing activities</b>	<b>(27,763)</b>	(12,301)
<b>Cash flows from financing activities</b>		
Dividend paid	-	-
<b>Net cash used in financing activities</b>	<b>-</b>	-
Increase in cash and cash equivalents	(28,486)	13,224
Cash and cash equivalents at beginning of the year	53,189	3,476
Effect of movement in exchange rate on cash and bank	(366)	3,694
<b>Cash and cash equivalents at the end of 30th June, 2018</b>	<b>24,337</b>	20,394

**Unaudited Statement of changes in equity for the first half year ended 30th June, 2018**

(All amounts are expressed in thousands of Ghana cedis)

**First half year ended 30th June, 2018**

	Stated capital	Capital surplus account	Retained earnings	Share deals account	Total equity
Balance at 1 January 2018	1,200	204	119,112	81	120,598
<b>Comprehensive income</b>					
Profit for the half year	-	-	22,164	-	22,164
Dividend-2017			(15,625)		(15,625)
<b>Balance at 30th June 2018</b>	<b>1,200</b>	<b>204</b>	<b>125,651</b>	<b>81</b>	<b>127,136</b>
	=====	=====	=====	=====	=====
<b>Half year ended 30 June, 2017</b>					
Balance at 1 January 2017	1,200	204	74,102	81	75,587
<b>Comprehensive income</b>					
Profit for the quarter	-	-	19,353	-	19,353
Dividend-2016			(3,125)		(3,125)
<b>Balance at 31 March 2016</b>	<b>1,200</b>	<b>204</b>	<b>90,330</b>	<b>81</b>	<b>91,815</b>
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**Unilever Ghana Limited**

**Statement of comprehensive income for Spreads Segment the period ended 30th June, 2018**

(All amounts are expressed in thousands of Ghana cedis)

	2018	2017
Revenue	30,612	29,271
Cost of sales	(25,925)	(18,505)
<b>Gross profit</b>	<b>4,687</b>	<b>10,766</b>
Distribution expenses	(1,426)	(1,267)
Brand & marketing investment expenses	(580)	(708)
Administrative expenses	(1,943)	(1,838)
Restructuring costs	(48)	(542)
Other income	20	36
<b>Operating profit</b>	<b>710</b>	<b>6,447</b>
Finance income	16	4
Finance costs	(18)	(186)
<b>Profit before taxation</b>	<b>708</b>	<b>6,264</b>
Taxation	(214)	(1,587)
<b>Profit after taxation</b>	<b>494</b>	<b>4,677</b>

**Notes to the Financial statements**

**1a. BASIS OF ACCOUNTING**

The financial statements have been prepared using the same accounting policies as in the published 2017 Annual Report and Financial Statements.

**1b. Statement of compliance**

The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and in the manner required by the Companies Act, 1963 (Act 179).

**1c. Basis of measurement**

The financial statements have been prepared under the historical cost convention