

Unilever Ghana Limited Heavy Industrial Area Ind / A / 2 / 3A-4 P.O. Box 721 Tema, Ghana

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# SWORN STATEMENT ON UNILEVER GHANA LIMITED UNAUDITED FINANCIAL STATEMENTS FOR THE HALF YEAR ENDED 30 JUNE 2016

The Financial Statements do not contain untrue statements, misleading facts or omit material facts to the best of my knowledge.

DATES THIS 29 DAY OF JULY 2016

NANA YAA KISSI

BRAND BUILDING DIRECTOR

#### **UNILEVER GHANA LIMITED**

#### UNAUDITED FINANCIAL RESULTS FOR THE HALF YEAR ENDED 30 JUNE 2016

# **Financial Highlights**

(All amounts are expressed in thousands of Cedis)

	2016	2015
Revenue	248,945	251,831
Operating profit	28,966	32,330
Profit before taxation	28,862	30,587
Profit after taxation	21,594	22,747
Operating profit margin	11.6%	12.8%
Earnings per share (Annualised) GH¢	0.6910	0.7279

### **FINANCIAL PERFORMANCE**

Revenue for the half year was GH¢251.8million representing a decline of 1.1% over same time last year. This was mainly due to high inflation and unfavourable market conditions.

Operating profit for the half year stood at GH¢29.0million which was lower than the GH¢32.3million in 2015. Profit after tax was GH¢21.6million as compared to GH¢22.7million in 2015. High utility tariffs and depreciation of the cedi influenced the dip.

### 2016 OUTLOOK

We believe that the rest of the year will remain difficult. We remain focused on delivering good results within the economic context.

# Statement of comprehensive income for the half year ended 30 June 2016 (All amounts are expressed in thousands of Ghana cedis)

	2016	2015
Revenue	248,945	251,831
Cost of sales	(170,054)	(175,825)
Gross profit	78,891	76,006
Distribution expenses	(5,439)	(5,417)
Brand & marketing investment expenses	(15,416)	(12,689)
Administrative expenses	(29,667)	(25,579)
Other income	4,572	9
Other expenses	(3,975)	
Operating profit	28,966	32,330
Finance income	303	-
Finance costs	(407)	(1,743)
Profit before taxation	28,862	30,587
Taxation	(7,268)	(7,840) 
Profit after taxation	21,594	22,747
Earnings per share for profit attributable to the equity holders of the company		====
Racis Farnings per chare	0.6910	0.7270
Basic Earnings per share	0.6910	0.7279

## Unaudited Statement of financial position as at 30 June 2016

(All amounts are expressed in thousands of Ghana cedis)

Non-current assets   Property, plant and equipment   78,899   72,325     Intangible assets   2,585   4,998     Investment in subsidiaries   10   10     Employee Benefits   7,155   7,829     Total non-current assets   88,649   85,162     Current assets   10,204   60,243     Trade and other receivables   29,793   17,107     Prepayments   10,303   6,086     Related party receivables   108,143   81,363     Cash and bank   38,052   40,521     Total currrent assets   258,533   205,320     Total assets   347,182   290,482     Equity   Share capital   1,200   1,200     Capital surplus   204   204
Intangible assets       2,585       4,998         Investment in subsidiaries       10       10         Employee Benefits       7,155       7,829         Total non-current assets       88,649       85,162         Current assets       72,242       60,243         Inventories       72,242       60,243         Trade and other receivables       29,793       17,107         Prepayments       10,303       6,086         Related party receivables       108,143       81,363         Cash and bank       38,052       40,521         Total currrent assets       258,533       205,320         ————————————————————————————————————
Intangible assets       2,585       4,998         Investment in subsidiaries       10       10         Employee Benefits       7,155       7,829         Total non-current assets       88,649       85,162         Current assets       72,242       60,243         Inventories       72,242       60,243         Trade and other receivables       29,793       17,107         Prepayments       10,303       6,086         Related party receivables       108,143       81,363         Cash and bank       38,052       40,521         Total currrent assets       258,533       205,320         ————————————————————————————————————
Investment in subsidiaries
Total non-current assets
Total non-current assets
Current assets       72,242       60,243         Trade and other receivables       29,793       17,107         Prepayments       10,303       6,086         Related party receivables       108,143       81,363         Cash and bank       38,052       40,521         Total current assets       258,533       205,320         Total assets       347,182       290,482         Equity       5hare capital       1,200       1,200         Capital surplus       204       204
Inventories       72,242       60,243         Trade and other receivables       29,793       17,107         Prepayments       10,303       6,086         Related party receivables       108,143       81,363         Cash and bank       38,052       40,521         Total current assets       258,533       205,320         Total assets       347,182       290,482         Equity       Share capital       1,200       1,200         Capital surplus       204       204
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Prepayments       10,303       6,086         Related party receivables       108,143       81,363         Cash and bank       38,052       40,521         Total currrent assets       258,533       205,320         Total assets       347,182       290,482         Equity       Share capital       1,200       1,200         Capital surplus       204       204
Related party receivables       108,143       81,363         Cash and bank       38,052       40,521         Total currrent assets       258,533       205,320         Total assets       347,182       290,482         Equity       Share capital       1,200       1,200         Capital surplus       204       204
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Total currrent assets  Total assets  258,533 205,320  Total assets  347,182 290,482 ======  Equity  Share capital Capital surplus  1,200 1,200 Capital surplus  204 204
Total current assets       258,533 205,320
Total assets 347,182 290,482 ====== Equity Share capital Capital surplus 1,200 1,200 Capital surplus 204 204
Equity       1,200       1,200         Capital surplus       204       204
Equity1,2001,200Share capital204204
Share capital         1,200         1,200           Capital surplus         204         204
Capital surplus 204 204
Retained earnings 59,057 52,855
Share deals 81 81
Total equity 60,542 54,340
Non-current liabilities
Employee benefits obligation 4,252 2,407
Deferred tax 4,863
Total non-current liabilities 9,223 7,270
Current liabilities
Bank overdraft 1,145 8,398
Trade and other payables 63,096
Related party payables 190,177 146,678
Dividend payables 19,233 3,065
Current tax 5,514
Provisions 1,940 2,121
Total current liabilities 228,872
Total liabilities 286,640 236,142
Total equity and total liabilities 347,182 290,482

The financial statements do not contain untrue statements, misleading facts or omit material facts to the best of our knowledge.

Managing Director (Maidie E. Arkutu) Brand Building Director
(Nana Yaa Kissi)

# Unaudited Statement of cash flows for the half year ended 30 June 2016

(All amounts are expressed in thousands of Ghana cedis)

	2016	2015
Cash flows from operating activities		
Cash generated from operations	27,393	49,426
Interest received	303	-
Interest paid	(407)	(1,935)
Tax paid	(5,755)	(1,716)
Net cash generated from operating activities	21,534	45,775 
Cash flows from investing activities		
Purchases of property, plant and equipment	(5,022)	(12,007)
Net cash used in investing activities	(5,022)	(12,007)
Cash flows from financing activities		A
Dividend paid	(8,819)	(3)
Net cash used in financing activities	(8,819)	(3)
Increase in cash and cash equivalents	7,693	33 <i>,</i> 765
Cash and cash equivalents at beginning of the year	29,214	(1,641)
Cash and cash equivalents at the end of 30 June	36,907	32,124
		======

## Statement of changes in equity for the half year ended 30 June 2016

(All amounts are expressed in thousands of Ghana cedis)

Half year ended 30 June 2016	Stated capital	Capital surplus account	Retained earinings	Share deals account	Total equity
Balance at 1 January 2016	1,200	204	62,463	81	63,948
Comprehensive income			30		
Profit for the half year	<u> </u>	-	21,594	- 101	21,594
Dividend paid			(25,000)		(25,000)
Balance at 30 June 2016	1,200 =====	204	59,057 =====	81 =====	60,542
Half year ended 30 June 2015					
Balance at 1 January 2015	1,200	204	30,108	81	31,593
Comprehensive income	1904 C. 1950 May		5.55.65.55 • Transmitted		
Profit for the half year	-	-	22,747	-	22,747
Balance at 30 June 2015	1,200 =====	204	52,855 ====	81 =====	54,340 =====